

## Neuroscience Sales Specialist - (f/m/d)

Your expertise matters: Become part of Neurotechnology - open to beginners & non-native speakers of German!

Part-time or full-time. Hybrid option.

### Who we are looking for

Are you a strong communicator who enjoys direct interaction with customers? At the same time, do you feel comfortable in a scientific and technical (cognitive) neuroscience environment and know how to talk to researchers and scientists at eye level? Then we are looking for you! Whether you already have sales experience or come from another field - if you think analytically, can familiarize yourself with new topics and enjoy helping researchers get their studies off the ground, you've come to the right place.

### Your job

- **Developing customers & markets:** Identifying and approaching new customers, especially from research & science
- **Personal customer contact:** Building and maintaining long-term relationships - by email, video call or in person
- **Live demos & presentations:** Show our customers what our technology can do - directly and hands-on
- **Consulting & sales:** You understand our customers' needs and develop suitable solutions
- **CRM Management:** Keeping records up to date to ensure a smooth sales process
- **Project support:** From the initial inquiry to contract conclusion - and beyond!

### Your Profile

- **Resident in greater Munich area with valid work permit (obligatory)**
- Degree in neuroscience, psychology, cognitive science or comparable qualification
- Experience in electrophysiological data collection and experimental design
- Enjoy direct interaction with customers - whether via video call or on site
- Very good command of English (for international customer communication)
- Structured, independent way of working and team spirit
- Highly organized and able to build and stick to efficient processes.
- Knowledge of German is an advantage, but not a must



### **Why you should join us**

- Flexible working hours & hybrid option
- International clients & exciting projects
- Exciting remuneration with profit-sharing
- Comprehensive induction
- A motivated team

### **Who we are**

Mentalab is an innovative biosensor and neurotechnology company based in Munich, Germany. Our high-precision EEG sensor systems are used by scientists, researchers and companies worldwide to gain deep insights into the functioning of the brain. We are continuing to grow - and this is where you come in!

### **Apply now!**

Do you want to drive neurotechnology forward with us? Then get in touch with us!   
Send your application including your CV and Cover Letter to **contact@mentalab.com** and find out more about us at [www.mentalab.com](http://www.mentalab.com).

Become part of our team - we look forward to hearing from you! 